



Bilateral Chamber of Commerce Bulgaria- Romania  
James Boucher Str.76A, Pta Walter Maracineanu,  
Hill Tower fl.3 1-3, fl 3, office 24-26  
Sofia 1000 Bucharest 7000

[info@bccbr.com](mailto:info@bccbr.com)  
[www.bccbr.com](http://www.bccbr.com)

## **MEMBERSHIP PACKAGES**

### **Company Member package includes following services and benefits:**

#### **WEB & PRINT:**

- Company's logo and link on BCCBR members page
- Opportunity to promote company's special projects on the BCCBR Webpage
- Company news posted in the "News from Members" section of the BCCBR homepage and industry catalog
- The right to use the Chamber's logo and brand in your company publications and website

#### **EVENTS & NETWORKING:**

- Opportunity to bring company guests/partners at BCCBR events at member price
- Two free-of-charge invitations for two for the Annual Ball organized by the Chamber
- Free participation for the top management representative at the BCCBR industry roundtable (event in different industries)
- Opportunity to participate to special meetings with top level visitors/CEOs whenever BCCBR is involved
- Priority seats for one representative of your company in meetings organized with Government Officials, Authorities, etc.
- Possibility to use BCCBR in promoting services due to all events, fairs where the chamber participates
- Opportunity to Provide Speakers for BCCBR Technical Seminars
- Opportunity to present the company at BCCBR Business Info Exchange events - brochures, hand-outs, etc. (limited to one event per year)
- Opportunities to gain exposure for your company through sponsorship of BCCBR events and initiatives

#### **DEDICATED SERVICES:**

- All other services at Member Price (events, publications, advertising) – see BCCBR services
- Special discounts for different services that BCCBR negotiates with various service providers
- Your company's services offered to their members with special discounts (Members2Members)
- Eligibility to seek election to the Board of BCCBR

Annual Membership fee for companies– 700 EUR/year\*



Bilateral Chamber of Commerce Bulgaria- Romania  
 James Boucher Str.76A, Pta Walter Maracineanu,  
 Hill Tower fl.3 1-3, fl 3, office 24-26  
 Sofia 1000 Bucharest 7000

[info@bccbr.com](mailto:info@bccbr.com)  
[www.bccbr.com](http://www.bccbr.com)

BCCBR additional “on request” services

<u>Marketing services</u>	<u>Price for members</u>	<u>Price for non members</u>
<b>1. Market research in specific sector and providing of a list with contacts of predefined profile /clients, distributors, partners/</b>	1 request per year free *	300 euro
<b>2. All from above + contacting the selected clients, distributors or partners from the BCCBR team on behalf of the company and verifying of special requests</b>	1 request per year free *	300 euro
<b>3. All from above (1 + 2) + arrangement of business meetings on request with representatives from predefined company</b>	1 request per year free * for 5 meetings	500 euro/ 5 meetings
<b>4. Organizing “Meet the member” events</b>	1625 euro	2500 euro
<u>Business consultancy services</u>		
<b>1. Marketing consultancy - legislative framework, identification of the main competitors, strategies, campaigns and positioning of new products</b>	35% discount	On request
<b>2. Creating a commercial strategy for product development and finding the most appropriate model for entering the market</b>	35% discount	On request
<b>3. Identify proper trade partners in the specific sector, support in signing the commercial agreements and support in communication with partners during the period of contract.</b>	% from the contract value during the implementation	500 EUR – one-time fee + % from the contract value during the implementation
<b>4. Follow-up on commercial activities</b>	325 euro/month	500 euro/month
<u>Administrative services</u>		
<b>1. Mediation</b>	30 euro/ hour	50 euro/hour
<b>2. Administrative and logistic support for participation in exhibitions, fairs, seminars, events</b>	35% discount	On request
<b>3. Translation and legalization of documents and translation on meetings</b>	7 euro/ page	10 euro/ page
<b>4. Renting office room of BCCBR office</b>	35% discount	On request
<b>5. Legal service</b>	35% discount	On request
<u>Other services</u>		
<b>1. Contact and organizing meetings with Industry Associations</b>	Free of charge	100 euro/ meeting
<b>2. Contact and organizing meetings with authorities for members, based on their different needs.</b>	Free of charge	On request
<b>3. Advertising on the BCCBR website – Logo/Banner</b>	35% discount	On request